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Medical Sales Representative

Description

To be successful as a Medical Sales Representative, you should be able to demonstrate excellent customer service skills and build rapport with potential customers. Ultimately, an Medical Sales Representative should be able to continually meet or exceed the company sales targets.

Hiring organization

Medical Pharma

Employment Type

Full-time

Job Location

BALLIA, UTTAR PRADESH, INDIA

Base Salary

₹ 150000 - ₹ 300000

Responsibilities

- Responsible for building relations with the doctors, implementing strategies and building brands in Their Headquarter.
- Calling on Doctors with pre-determined frequency to promote, discuss, remind, and sample pharmaceutical brands of the company in the assigned territory.
- Submission of Daily Reports giving details of days work. Increasing Market share by insuring maximum Doctor Conversion during field visits.
- Focusing on Conversion, Target Achievement and root cause identification for non- achievement of targets.
- Responsible for building relations with Pharmacies and Hospital Medical Team.
- Meeting Retail chemists to make sure that the brands are easily available.
- Should have good experience in Scientific / Medical promotions, launching new products and effective implementation of strategies. Achieve financial objectives

Qualifications

Experience Of One Year Minimum

Contacts

- RADHE GUPTA – +91 8290405007
- MEDICAL PHARMA CAREERS – +91 8090074005

Valid through

28.02.2023

Industry

Pharmaceutical Company

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February 19, 2023