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Area sales manager Gorakhpur

Description

Area sales manager is responsible for managing and overseeing the sales of the company's products within a specific geographic region. The job duties of an area sales manager may include:

1. Setting sales targets and objectives for the sales team within the assigned region
2. Monitoring the sales performance of the team and implementing strategies to improve results
3. Recruiting, training, and managing sales representatives within the region
4. Building relationships with key customers and developing strategies to increase sales to these customers
5. Maintaining accurate records of sales and customer interactions
6. Assisting with the development and implementation of marketing strategies
7. Attending industry conferences and trade shows to stay up-to-date on the latest developments in the field

Hiring organization

MEDICAL PHARMA

Employment Type

Full-time

Job Location

Gorakhpur, UTTAR PRADESH, India

Base Salary

₹ 25000 - ₹ 50000

Responsibilities

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Qualifications

Bachelor's degree in a related field such as biology, chemistry, or pharmaceutical science, or several years of sales experience in the pharmaceutical industry. They should have excellent leadership and management skills, as well as strong

Beginning of employment

JAN 2023

Industry

Pharmaceutical Company

Date posted

December 27, 2022

communication and interpersonal skills. They may be required to travel frequently within their assigned region to meet with healthcare professionals and team members.